



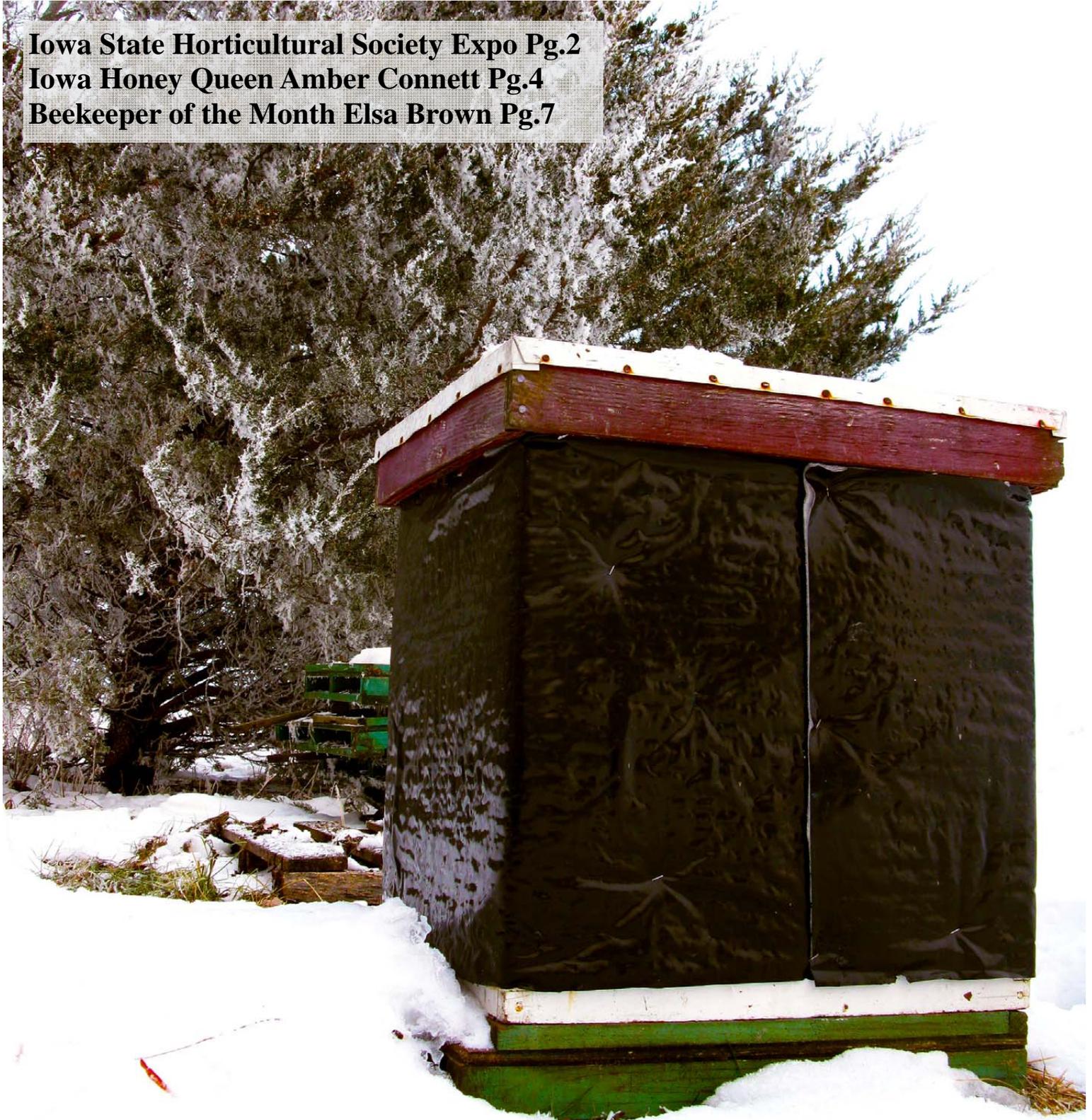
The Buzz

Newsletter of the Iowa Honey Producers Association



February 2010

Iowa State Horticultural Society Expo Pg.2
Iowa Honey Queen Amber Connett Pg.4
Beekeeper of the Month Elsa Brown Pg.7





Dates To Bee Remembered

April 17, 2010 CIBA Annual Beekeeping Equipment auction at Spring Valley Honey Farm, Perry, IA.



For Sale: Taking orders for 3 LB. packages of Italian bees and Queens from Olivarez Honey Bees Inc. to be picked up in the middle of April. Prices will be available late Jan. Call Curt Bronnenberg (515)465-5939 or Pat Ennis (515)293-2601

For Sale: new crop honey \$1.75 lb. in five gal. bucket plus new bucket exchange. Don't let your customers run out of honey, or they will get it from someone else. Curt Bronnenberg (515) 465-5939 or

FOR SALE: Package Bees-2#, 3# and 4# pkgs. with Italian or Carniolan queens from CF Koehnen in California. 4# pkgs. Come with 2 queens. Arriving early to mid April. Contact Phil Ebert at ehoney37@netins.net or phone 641-527-2639

WANTED: good used bee equipment for the spring bee auction. If you no longer need it or have too much stuff this is a good time to make it go away and make some money. If you no longer keep bees and would like to see it get some good use, take it to the auction.. **IF YOU GOT A LIST, SEND IT TO PAT ENNIS**
1040 Union Ave.
Goodell, IA 50439 or
e-mail it to flat_lander@lycos.com
515-293-2601

**THANK YOU AND BEE HAPPY
PAT**

For Sale: 4 frame nuc boxes. Boxes of frame parts. Wired frames. 4 deep supers with frames. (Have foundation for supers). Heavy duty Barrel Cart. Floor scale. Other miscellaneous from 50 years of beekeeping.

Contact: Marvel (Albert) Andriano
5737 Cumming Ave.
Cumming, IA 50061
(515) 981-0360

For Sale: 2 or 3 lb. packages of Italian bees with queen. Picked up in Cedar Rapids or Aurora, Iowa the first part of April. Bees from Hill-Ward Apiary in California. All orders must be received by February 28. Contact Douglas Child 319-634-3682

For Sale: 2# & 3# package bees. Italian from the Kevin Ward apiary in California. Please call for prices and orders need to be placed by Feb. 28, 2010.
Gordon & Bev Powell
4012 54th Street
Des Moines, IA 50310
PH: 515-278-1762

For Sale: 9 5/8" Hive Bodies and Nuc Boxes made out of Cedar lumber. Homemade with simple butt joints. Glued with Titebond II and screwed or unassembled. \$12 & \$9. No large quantities. Call for availability. 641-658-2213 Josh Sommers

FOR SALE: Carniolan queens from Koehnens. Available in mid April. The price will be close to last year. Queens from our own production won't be available until sometime in June.

Contact Phil Ebert at
ehoney37@netins.net or
phone 641-527-2639

Iowa State Horticultural Society Expo

The Iowa Horticultural Society is sponsoring an All Iowa Horticulture Exposition on March 19 and 20, 2010 in Ottumwa at the Bridge View Conference Center. The ISHS is supplying the IHPA with a booth. The board would like members to submit bids for honey to be sold for a fundraiser for the IHPA during this event. We will be selling t-shirts, tank tops, aprons and cookbooks that the IHPA has for sale, along with information about the organization, etc. We felt that we should have some honey and beeswax products also. If you would like to submit a bid for honey or hive products,, please send it to
Pat Randol
2505 Carriage Trail
Winterset, IA 50273

Her phone number at home is (515) 462-4768 or her cell phone number is (515) 210-7445. E-mail bids may be sent to: Pat.Randol@Randolhoney.com

The deadline for bids is March 1st.

The Buzz Newsletter Article Submissions and IHPA Memberships

Please send submissions, classified ads, and photos to Alex W. Ebert by email to TheBuzz@ABuzzAboutBees.com or by mail to The Buzz, c/o Phil Ebert, 14808 S. 102nd Ave. E., Lynnville, IA 50153. **The deadline for submissions is the 15th of each month to be included in the following month's newsletter.** The Buzz is a monthly newsletter published by the Iowa Honey Producers Association which is an affiliate of the Iowa State Horticultural Society. IHPA Membership is only \$10 annually. To join IHPA and receive your complimentary member subscription to The Buzz Newsletter, please contact Melanie Bower, IHPA Treasurer, 207 S.E. Diehl, Des Moines, IA 50315, Phone: (515) 287-6542

Greetings from the President of the IHPA

Dear Honey Producers, February means winter is partly over. Wow, what a winter we are having. The farmer's almanac predicted 30 inches of snow in January. I am pretty tired of snow and cold. Our short trip to Florida to attend the American Beekeeping Federation meeting was a nice break. Even with the cooler weather in Florida, it sure beat the below zero wind chill and blowing snow that we left behind. We just need to keep praying that the honey bees are staying warm and have enough to eat beneath their insulated snow blanket.

Beginning beekeeping classes are being held in the state. There is a great interest in honey bees and beekeeping in our state. Questions, emails and phone calls are on the rise concerning bees. The exhibit at the Iowa State Fair is a fabulous way to interest others in the hobby of beekeeping. Many of our youth applicants were first interested by that exhibit. Speaking of the Iowa state fair now is a good time to plan your exhibits. The exhibit area needs to be filled to keep the space that we occupy. It also helps to bring the attention that is needed to keep people interested and to purchase our Iowa beekeeping products.

The Iowa State Horticultural Society is planning another expo in Ottumwa. The IHPA is an affiliate of the ISHS so we can have a booth during the March Expo to showcase Iowa honey and our organization. Please submit bids if you would like to offer your products for sale at our booth. Information is in another article in the BUZZ. If anyone is interested in helping in the booth, please let an officer know. Many speakers and presentations are planned for the two day event.

I really enjoy all of the seed catalogs arriving at our home this time of year. It is great to plan and dream about what we want to offer our customers. We also take time to think about our honey bees and what we need for the coming

year. Record keeping is more vital each year. Registering our hive locations is a must in our area. If you haven't registered your hives, please do so now. You can always change the location if something doesn't work out for the locations that you have registered. If you need help registering your hives contact state apiarist, Andy Joseph.

Honey makes a great ingredient in Valentine's Day gifts. Sweet candy, dips, snacks, beeswax beauty products and "Bee Mine" gifts are abundant in February. Enjoy the holiday to remind your community about your honey business by offering gift suggestions. Many organizations are looking for speakers also. What a great time to remind everyone about honey bees and beekeeping.

I will have more information about the meeting in Orlando in the March BUZZ. Keep reading beekeeping magazines and email articles to keep up on research being conducted. With the cold weather I seem to find more time to catch up on all of the reading that I can't get done in our busy season.

The IHPA is still looking for members to help with the various committees that we have in our organization. If you would like to help with a certain committee, please let an officer or board member know your preference. The more people we have working for the best interests of our organization, the better our organization will become.

2012 will mark the 100th anniversary of the Iowa Honey Producers Association. Put on your thinking caps to help the board make the celebration a memorable one. Stay tuned for more information concerning the big anniversary celebration.

Bee Sweet this February and remember that family is the most valuable gift a person can have.

Sincerely,
Donna Brahms, IHPA President

IHPA Membership and The Buzz

Please check your issue of The Buzz for your membership expiration date. Dues for 2010 are now past due. It is still \$10 for the primary member and \$5 for each additional family member at the same address. Please send it to: IHPA, Melanie Bower, 207 S.E. Diehl, Des Moines, Iowa 50315-5227.

Melanie Bower
Treasurer

The 2009-2010 Winter

After a summer of having a meager honey production, it now seems we are faced with a winter of unusually heavy snow. This is the type of winter that will dictate just how well we prepared our colonies with all the necessities. The number that survive and the number that perish will tell the story.

There are two measures that are extremely important during a snowy winter as we are having this time. First and foremost is sufficient honey stores. Second is the insertion of a middle entrance. The middle entrance is a must during any winter but with all the snow we are having this time it may be the difference between life and death of the colonies. When and if it should come a day of 47 degrees or above the bees will be needing to be out for a cleansing flight. With the snow piled high and no middle entrance the bees are trapped inside the hive. If colonies are confined to the hives for more than six weeks in succession they are in trouble with dysentery and if they survive they will be weakened and likely be overcome with Nosema.

Time will tell and it is likely that those that were not properly prepared will be the casualties to be counted come spring.

Glen L. Stanley

SOLD!



CENTRAL IOWA BEEKEEPER'S ANNUAL AUCTION

The central Iowa Beekeeper's auction is being held on April 17th, 2010 in Perry, Iowa.

Curt and Connie Bronnenberg have graciously offered the use of their "in town honey house". There will be a food booth and restrooms available. We are looking for consigners and buyers!!

If you are like us, we have accumulated a variety of bee stuff over the years, and some of it we have never used, so now is the perfect time to clean, sort, repair, and make a few bucks to buy more bee stuff!!

In the past we have had a hard time getting consigners, and we would like to keep this auction going, so we need those consignments!

Cleaning the "bee shed" we personally have some 8 frame equipment, smokers, wooden frames, spur embedders, wood bound queen excluders, foundation installing device, frame grips, feeders, migratory covers, screen bottom boards, and the list is growing.

Take a look around and please email me your list of items to consign. If you would like to have a list of items consigned, please send me your email and I will email the list to you in late March.

10% if consigned before the date of March 20th, and 15% thereafter. All drawn comb will be inspected. There will be signs posted on Highway 141.

Pat Ennis
515-293-2601
Flat_lander@lycos.com
**HOPE TO SEE YOU AT
THE AUCTION!!**

"BEE SWEET" & "BEE MINE" SPECIAL VALENTINE'S SWEETS

Elegant Dipped Cherries

1 jar (10 oz) maraschino cherries, well drained
3 tablespoons butter, melted
2 tablespoons honey
1 square (1 oz.) unsweetened chocolate
2 teaspoons half-and-half cream
2 cups confectioner's sugar
white almond bark
chocolate almond bark

Pat cherried dry with paper towels and set aside. In a large bowl, combine the butter, honey, unsweetened chocolate (melted in microwave) and cream. Stir in the confectioner's sugar. Knead until smooth. Roll into 18 balls, flatten each into a 2-in. circle. Wrap each circle around a cherry and lightly roll in hands. Place cherries in a shallow paper-lined container. Cover and freeze for at least two hours.

The day before serving, remove the cherries from freezer. In a microwave-safe container, melt white almond bark according to package instructions. When smooth, hold onto the stem of each cherry and dip into vanilla mixture; set on waxed paper to set. Melt chocolate almond bark and drizzle over the candies. Store in airtight container.

CHOCOLATE FONDUE (FRUIT DIP)

1 1/3 cups evaporated milk
1/2 cup honey
12 oz. semi-sweet morsels (can use milk chocolate)

Combine milk and honey in pan; bring to boil, stirring continuously. Remove from heat. Add chocolate chips and stir until smooth.

Serve with apples, bananas, nuts, strawberries or cherries for dipping.

Can also use pieces of angel food cake to dip into fondue.

Microwave cooking directions:

Combine milk and honey in a 4 cup class measure. Cook on full power 2-4 minutes until boiling. Stir in chocolate chips.

STRAWBERRY HONEY BUTTER

1/3 cup honey
1/2 cup butter
1/3 cup strawberries
3 tsp. strawberry gelatin powder
OR

replace strawberries and gelatin powder with strawberry creamed honey
Combine all ingredients and beat until smooth and creamy. Use as a topping, on crepes, pancakes or waffles.

FRUIT SALAD DRESSING OR DIP

Make up your favorite salad and add any of the fruit flavored creamed honey as a dressing. You can also dress it up by adding either yogurt, sour cream or cream cheese to the honey. Great to dip fruit in also.

Submitted by Donna Brahm



Iowa Honey Queen February

Hello everybody! A new semester of college has begun and boy did it start on a cold note! I'm in my fourth semester here at Iowa State University, and let me tell you that little light at the end of the tunnel doesn't seem to be getting any closer! I started the semester out at 19 credits but decided that I just didn't like a few classes and dropped myself down to 16.

In the between classes and homework, I have been studying and reading up on bees. I felt a little rusty and decided its time for a refresher of all my knowledge. I have also been looking at cata-

logs and websites to check prices on equipment. I am hoping to get back into bees this spring. But I am not only doing this for me, I have inspired some new beekeepers in my family. My aunt has decided she would like to try bees out! I was so excited to hear she was going to give it a shot! Also one of her granddaughters, Paige, has become interested in bees. Paige is only 6 so I told her mom to hold off on buying her bees. I told her let Paige work with the bees that either my aunt or I get, or let me talk to her some more that way they don't end up with something that gets attention until she gets stung. Hopefully she will really enjoy it and I can have something that I can do with her!

Besides classes and studying up I have been waiting anxiously to be contacted about events! I have had one group contact me, but due to a couple scheduling conflicts we have pushed back my appearance at their meeting until March. So please contact me with your events!

That's about all I have for you for now. I hope everybody keeps warm and good luck to everyone in their classes this semester!

Amber Connett
aconnett@iastate.edu
(515) 460-9199

THE BEEYARD REPORT

I finally decided to go to the AHPA meeting in Sacramento. I flew out of Des Moines this year. There wasn't enough saving to justify going to Omaha. I seldom buy anything in the airports. It's too pricey. I do make an exception for the pecan rolls they have at Eppley Airfield. I missed those. The Phoenix airport has the worst food. It's not very good but still is very expensive.

Eric Mussen and Randy Oliver put on a Nosema workshop Tuesday afternoon. It is still undetermined how big a problem it is. Randy said he had colonies

with high spore counts that were doing just fine. I think when it is coupled with other stress factors, such as long periods of confinement, it could be a big problem. We have never treated for Nosema in our operation, though.

To test for Nosema, collect a sample of older bees. There are different ways to process the sample. To put it simple terms, you take some bees, add water and grind the sample in a blender for about 10 seconds. Put a drop of the solution on a slide and view under a microscope. A 400x scope is required. This means a compound lens. My dissecting scope won't work. If anyone is

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actually interested in this procedure, I have a printout of the powerpoint. I think Andy has done some Nosema testing, also.

When feeding fungillin to treat for both types of Nosema, trickle feeding is best, ie, a jar or feeder bucket. This allows for max utilization as the bees take feed from the feeder. If division board feeders are used, the bees empty the feeder very quickly. The syrup is stored in the combs and they don't get the maximum benefit from the treatment.

David Vander Dussen has developed a small gel pack with formic acid. It has proven to be very effective but can damage bees in very hot weather--95+. This treatment targets male mites under the caps. They are vulnerable because they don't develop a hard exoskeleton. Tests report almost 100% kill of male

mites within 3 days and 95% kill of exposed female mites. It costs slightly more than the pads but is much easier to apply. No rim is needed and the equipment doesn't have to be tight. There is a big saving in duct tape. David hopes to have a Section 18 by February.

There are more chemicals in the pipeline. Fipronol is effective against small hive beetles. It's used in roach traps. Jim Payson mentioned this a couple of years ago. At that time, he was putting it in queen cages and placing them on the floor of the hives. Pfizer is working with something called CRADA. The field trial is complete. Elanco and Mann Lake are cooperating on a study with another unnamed substance. Wellmark is also working on something. Hivasan is currently being marketed but some bee mortality is being observed during the first 48 hours. This may be linked to poor colony health. It's unknown at this point. There are also efforts being made to get Amitraz registered again. Work is also being done with Beta acids.

They have good knockdown and can be delivered with strips. Effective concentrations are currently being tested. While we are talking chemicals, one of Steve Sheppard's grad students tested new comb for chemical residue. After the first brood cycle, low levels of coumaphous were found. After the third brood cycle, high levels were found. Draw your own conclusions.

Hivastan has also been found to interact with some fungiicides to the detriment of the bees. Last spring a California beekeeper noticed many of his colonies going downhill and some of his newly emerging queens were dying. After extensive testing they found that the fungicide Vanguard was interacting with the chemical in the Hivastan patties to kill bees.

This occurred during a period of two weeks while the bees were con-

fined by inclement weather. Had the bees had free flight, they think the problem would have been averted. Another point on fungicides is that while they don't kill bees directly, they are thought to kill the microbes that are necessary for the bees to digest food.

Mark Carroll spoke on attracting Varroa mites to honeybee volatiles.

Mites are blind and smell with their forelegs. They are attracted to soon to be capped larva by the smell. The drone brood gives off more volatiles, therefore, it is more attractive to mites. For this to be a factor in Varroa control, there would have to be some kind of trap in the hive. They envision the trap taking the place of a frame. Nobody said anything about 2-heptanone. It must be dead as a possibility.

There was some talk that Monsanto wants to develop a "Roundup Ready" bee. This may sound good on the surface but it also creates a potential can of worms over genetic property. Imagine your open mated queens mingling with Monsanto bees. It would be like the seed saver issue. Nobody can save seed anymore because Monsanto owns the genetic rights.

There are lots of lawsuits out there. Pioneer is even suing Monsanto. Monsanto could bankrupt beekeepers with legal fees before the case ever got to trial.

There really wasn't anything that came out at the meeting that I hadn't heard before. I could have stayed in the room and watched continuous basketball. It's a lot more fun to mingle. I was watching the Orange Bowl in the bar when Jim Long stopped by. I hadn't seen him in a couple of years. Jim and his dad, Doug, run bees in the North Platte area. It was nice to see him. Tony Schmitz from Smitty Bee was the only other Iowa guy that I saw. There was a flatbed in the parking lot with Clayton County plates but I never did find out who it belonged to.

I was strolling by the bar a couple

of nights later when a couple of insurance guys I had met earlier hailed me. They were from North Dakota and part of a pilot program selling risk insurance to beekeepers.

Unfortunately, Iowa is not part of the initial program. Both of the insurance men were "ranchers" on the side. Most of their business was with farmers and their comment was that beekeepers were just like a bunch of farmers. I had a fun evening with them.

The meeting was worth the trip. It was a nice change of pace and I had a good time.

Submitted by Phil Ebert

Beekeeper's Record & Journal by Richard Taylor

The following is reprinted with the permission granted by the estate of Richard Taylor.

The material was taken from the book, "*Beekeeper's Record & Journal*", Text by Richard Taylor, and Designed and Illustrated by Cynthia Diamond.

This book (among other items) was generously donated to the Youth Mentoring Program during the 2009 IHPA annual meeting in October at the Best Western Regency Inn in Marshalltown. After the meeting, this book was not taken, and is now the property of the Iowa Honey Producers Association, Historian.

We have enjoyed reading it, and thought the membership would enjoy it too.

As stated by Kim Flottum, Editor of the *Bee Culture*, "We have a Gem!"

Enjoy!!
Peggy Ennis, IHPA Historian

February

The transition to this shortest

month is imperceptible – to us, but not to the bees. To us winter now seems endless. To them is already ending. For they are guided less by the sight of snow banks, which are so baneful and stubborn in their departing, but by the hours of daylight, and those have begun to increase – ever so slightly, but enough to tell the bees the time of the year. Maybe it is appropriate that February should be brief. It is the month of transition. It is the month of winter's dying efforts and of the portents of spring. Spring itself must wait a bit.

Queens begin to lay in February, even in those northern temperate zones where winter seems unabated. The temperatures outside can rival January's but inside the hive the energy and warmth that have been stored in the form of honey are now more and more unpacked, so that the bees can gain an advantage on the season. Bumble bees are less fortunate. The queen bumble bee still waits alone, chilled to immobility, and when she finally emerges later on, when the weather has warmed, she will be obligated to start from rock bottom, one solitary bee laying the foundations of a colony, which will accordingly never grow very large. But the honey bee colony will be immense by comparison. The honey bees have learned not only how to gather the energy of the sun from the flowers in prodigious quantities, but how to keep it stored, so that now, when the sun is hardly felt, and winter seems to have conquered all, the honey bees still have the gift of the sun at their disposal, the energy of the golden honey stored up in the waxen cells. And now, in February, that storehouse is drawn upon, not just to maintain life, as it has been doing, but to fuel new life. New generations of worker bees are now begun, to replace the weary throng that has patiently clung together through the winter. Their role is fulfilled. What matters is the destiny of the hive. And now the necessary steps are taken to ensure that.

Richard Taylor

Richard Taylor was born 1919 and passed away October 30, 2003 in New York.

He earned his PhD at Brown University and taught principally at Brown University, Columbia, and University of Rochester.

He was an American Philosopher, renowned for his dry wit and his contributions to Metaphysics. Although it is well known he was a philosopher – he was far better known as a beekeeper. It is often said – I have never met a beekeeper who has not heard of Richard Taylor.

He owned 300 hives and from 1970 produced mostly comb honey.

His significant contributions to beekeeping are the authoring many books on beekeeping - among these are the two; *“The Comb Honey Book”* and *“The Joys of Beekeeping”*, and regularly writing articles for bee journals.

His near legendary honey stand at the roadside in front of his country home operated on the honor system, secured only by gentle solicitations to honesty posted on its walls.

to “bee” continued next month:

Capping Wax / Honey Separator

Somewhere out there among the Iowa beekeepers there is likely a few Capping Wax / Honey Separators. We had a few made during the 1970's patterned after the model made in Canada. It was constructed of SS and consisted of a long through (double water jacketed) six and eight feet long. The honey and capping were warmed to the extent that they flowed into a large chamber where the wax was heated by oven burners from above. They were temperature controlled so the wax continued to melt and run from the top while the honey wasn't affected by the heat and flowed from a lower level.

Featured Beekeeper of the Month

This month our featured beekeeper is Elsa Brown who is a member of the 2009 Youth Scholarship program sponsored by the Iowa Honey Producers Association. She has an older sister and younger brother. Her brother is terrified of bees. Her parents are Greg and Deb Brown and there address is Dow City, Iowa.



Elsa attends Boyer Valley Community Schools and is in the 10th grade. She is also in 4-H, Cross Country, FCCLA and Science Club. She likes beekeeping,, hanging out with friends and listening to music. She has been involved in 4-H since the fourth grade and last year her bee book went to the Iowa State Fair and rated a blue ribbon.

Elsa says she plans to go to college and study to be an entomologist. An article in a newspaper inspired her and she has always been interested in bugs. Kevin Gschwend, from Missouri Valley, Iowa is her mentor. Elsa says her beekeeping experience has been fun and very interesting especially when a bee got under her veil and Kevin kept joking about it. Now she is planning to get another hive and produce more honey.

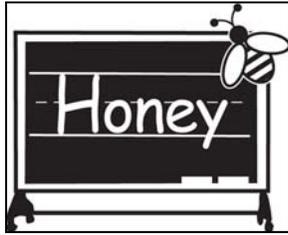
Good luck with our bees. That frame looks pretty good. Maybe we'll see more about them at the State Fair.

Submitted by Ron Wehr

If anyone knows where one of these machines happens to be would you let me or the State Apiarist, Andrew Joseph know. His address is: 2318 46th St., Des Moines, IA. 50310.

Glen L. Stanley
2615 Aspen Road U#1
Ames, Iowa 50014





The financial information for the Iowa Honey Producers Association as of the end of the fiscal year, September 30, 2009, are included in the statements below.
Melanie Bower, Treasurer

Beekeeping Classes

The North Iowa Beginning Beekeeping Class will be held at NIACC in **Mason City** on the following 4 Saturdays: February 20 & 27 and March 6 & 13. Time is 9:00 am to noon.

To register, call NIACC @ 641-422-4358, or Barb Eisenmenger, Community Education Coordinator @ 641-923-2252 eisenbar@niacc.edu, or Pat Ennis @ 641-444-4767(home) 515-293-2601(cell)

The following classes are 2 hrs/night except for Spencer, which is a weekend class. The overall length of other classes varies from 4 to 9 weeks depending on location. Fees vary from \$30 to \$60.

MARSHALLTOWN begins Feb 3. Contact Jean Brownlie (800-284-4823 Ex-5607) at Iowa Valley to register. Call Phil Ebert (641-527-2639) or Margaret Hala (641-752-2981) for information.

WASHINGTON begins in February. Contact Ron Wehr (319-698-7542) for information and the Kirkwood Washington Campus (800-332-8833) to register.

SPENCER beginner beekeeping class to be held March 20. To register call Marlene Boernsen 712-735-4205.



IOWA HONEY PRODUCERS ASSOCIATION INCOME STATEMENT YEAR ENDED SEPTEMBER 30, 2009

Sales	10-1-08 thru 9-30-09		10-1-07 thru 9-30-08	
Sales Taxable	\$ 10,747.00		\$ 7,842.00	
Sales-Non Tax	\$ 56,924.00	\$ 67,671.00	\$ 59,098.00	\$ 66,940.00
Cost of Goods Sold		\$ (26,811.00)		\$ (26,012.00)
Gross Profit-Sales		\$ 40,860.00		\$ 40,928.00
Revenue				
Membership Dues	\$ 2,688.00		\$ 2,635.00	
Annual Meeting	\$ 6,839.00		\$ 2,394.00	
Misc. Income	\$ 5,595.00		\$ 4,131.00	
Total Revenues		\$ 15,122.00		\$ 9,160.00
Gross Profit		\$ 55,982.00		\$ 50,088.00
Expenses				
General	\$ 13,659.00		\$ 11,705.00	
Mailing	\$ 4,800.00		\$ 1,405.00	
State Fair	\$ 17,781.00		\$ 17,266.00	
Queen Program	\$ 4,206.00		\$ 3,404.00	
Annual Meeting	\$ 8,126.00		\$ 4,593.00	
Misc. Expenses	\$ 1,328.00		\$ 7,851.00	
Total Expenses		\$ 49,900.00		\$ 46,224.00
Net Income/Loss		\$ 6,082.00		\$ 3,864.00

IOWA HONEY PRODUCERS ASSOCIATION BALANCE SHEET YEAR ENDED SEPTEMBER 30, 2009

ASSETS	
Current Assets	
Cash-Checking	\$ 26,690.00
Savings-Wells Fargo	\$ 25,017.00
Savings-CD General	\$ 6,389.00
Savings-CD Bickle Award	\$ 1,010.00
Accounts Receivable	\$ 3,828.00
Inventory	\$ 559.00
Pre Paid Expenses	\$ 208.00
Total Current Assets	\$ 63,701.00
LIABILITIES AND CAPITAL	
Current Liabilities	
Accounts Payable	\$ 2,647.00
Sales Tax Payable	\$ 653.00
Pre-Paid dues	\$ 1,132.00
Total Current Liabilities	\$ 4,432.00
Capital	
Retained Earnings-General	\$ 53,753.00
Retained Earnings-State Fair	\$ 5,000.00
Retained Earnings-Queen	\$ (469.00)
Retained Earnings-Bickle Award	\$ 985.00
Total Capital	\$ 59,269.00
Total Liabilities & Capital	\$ 63,701.00

Your ONE and ONLY “in hive” Small Hive Beetle Treatment!

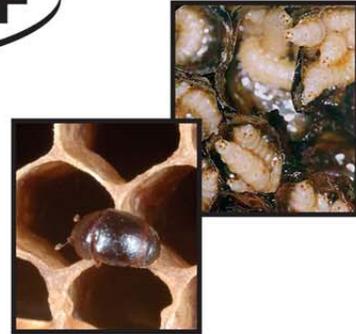


Lowest Price Ever!

CheckMite+™

DC-800 CheckMite+™ 100 pack.....**\$150.00**

DC-810 CheckMite+™ 10 pack.....**\$ 19.95**



Small Hive Beetle Treatment

- Use a ground drench in addition to CheckMite+™
- Use 1 strip cut in 1/2 then attached to a 5” x 5” corrugated square. Place square strip side down on bottom board.
- Remove strips after 42-45 days

Non-Medicated 5” x 5” Plastic Squares

For use in application with CheckMite+™ in treating Small Hive Beetles.

DC-815 Black Squares 1 - 499.....\$.35
500+.....\$.29

GardStar®

It is important to use GardStar® as a ground drench when treating for the small hive beetle!



DC-825 GardStar® 4 oz. bottle.....\$ 26.95

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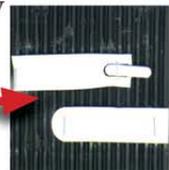
SHB Life Cycle

Eggs → Larvae → Pupae → Adult

Avoiding SHB Infestations

- Keep strong healthy hives by treating for disease and mites when appropriate.
- Feed syrup and pollen substitute to keep your hives strong when natural sources are not available.
- Use CheckMite+™ and GardStar® at the first sign of infestation.

TIP: To attract the beetles, spread a small amount of Bee-Pro® patty down the center of the square then attach the strip on either side of the patty



Varroa Treatment



- Treatment is most effective when brood rearing is lowest
- Treat all infested colonies within the yard
- Use 1 strip for every 5 frames of bees
- Remove strips after 42-45 days

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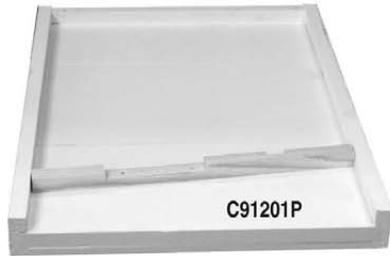


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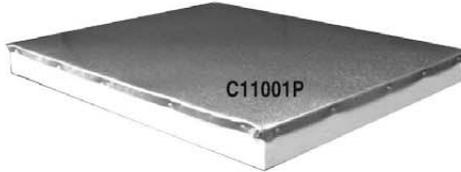
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Additional Links and Emails

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American Beekeeping Federation website
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